

PROFESSIONAL BIO



HELPING FINANCIAL ADVISORS **HELP THEIR CLIENTS.**

KATHIE FIGUEROA

UNDERWRITER AND CASE MANAGER

Advisors enjoy working with Kathie Figueroa as their Internal Underwriter and Case Manager because she embodies loyalty, honesty, dedication, and commitment. What this means to you is she is driven to complete tasks in the most efficient way and is devoted to the relationships she has established over many years. Kathie is an esteemed underwriter and case manager with over 20 years of life underwriting experience. She is an authority on hard-to-place cases and is well-versed in medical risk. Her grasp of the life underwriting process is much revered by her colleagues in the industry. Kathie's tenacious approach to underwriting gets the best offer possible for clients and she will be the advisors' first advocate when she has to go to battle with an insurance company on a rating she does not agree with. Kathie treats the process of obtaining insurance for your clients as if it were her own client. She is involved in Singleton Moms organization in Scottsdale and Phoenix Children's Hospital. She lives in Phoenix and enjoys spending time with her daughter and going to movies. She loves sweets (especially chocolate), her pets, and arts / crafts.

MAIN OFFICE 20645 North Pima Road, Suite 150, Scottsdale, AZ 85255

phone (623) 552-3313 | fax (877) 488-3361

kathief@ipg-us.com | web www.ipg-us.com

