

PRAGUE 2016



MGA Summit

Are you ready to escape on an enchanting and enlightening European excursion? This year, we're rewarding MGA Summit qualifiers with an unforgettable journey to Prague, Czech Republic—the crown jewel of Eastern Europe—from July 6 – 12, 2016.

Summit qualifiers and guests will enjoy lavish accommodations and amenities at the five-star Four Seasons Hotel Prague. Set close to the city's famous Charles Bridge, the hotel is an elegant base for exploring Old Town and enjoying panoramic views of Prague Castle across the river.

Prague's many cultural attractions are easily explored by foot, and its skyline is arguably the most sensational in Europe. The cobblestone streets, romantic bridges, ancient squares and broad range of architecture styles found in Prague are an endless source of inspiration for all who come to admire this magical city and its vast history. Monuments, including the world-famous astronomical clock and the hauntingly beautiful Prague Castle, were largely untouched by the bombings of World War II, giving you an authentic glimpse of Europe as it was hundreds of years ago.

We hope to see you in Prague for a fairy tale escape on the 2016 Summit!

QUALIFICATIONS • 2016 MGA SUMMIT

Based on 2015 net PAP-R from 1/1/15 – 12/31/15

Producers – \$420,000

For producers, qualification is \$420,000 of net PAP-R and a top 100 ranking among all LFG qualifiers.

Net PAP-R of \$500,000 guarantees a spot regardless of ranking.

Net PAP-R on fixed annuity premium equals 5.0% of total paid premium
(example: \$8,400,000 fixed annuity premium = \$420,000 net PAP-R).

Net PAP-R on Lincoln *MoneyGuard*[®] single and flexible premium policies are counted at 15% of total planned premium.

Please note: Producers registered with an outside broker-dealer and nonregistered representatives must qualify for the MGA Summit based and Convention on proprietary fixed life, Lincoln *MoneyGuard*, and proprietary fixed annuity business only. Business written in New York does not count toward MGA Summit and Convention qualification. All business must be placed in-force during our qualification period from January 1, 2015, through December 31, 2015. Please see the 2015 MGA Life and Annuity PREMIER PARTNERS program brochure for the definition of net PAP-R.

To receive this noncash award, a producer or manager must meet the above-mentioned requirements, hold a current contract, and be in good standing with Lincoln Financial Group at the time of the incentive.

MGA Summit qualifiers have the option of attending either the MGA Summit or an upgraded Convention, but not both.

MGA Summit attendance is by invitation only and is nontransferable.

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