



MGA Convention

Our 2016 Convention promises to be the best yet! We're rewarding Lincoln qualifiers with an extraordinary getaway to the newest resort destination in the Bahamas, Baha Mar. From June 27 – July 1, 2016, you'll escape to this colossal luxury retreat on the northern shores of New Providence Island.

Spread over 1,000 acres, Baha Mar features four extravagant hotels, world-class hospitality and a wealth of amenities that combine to create a sanctuary of adventure and relaxation. Lincoln qualifiers and guests will enjoy the stylish accommodations and modern comforts of the Grand Hyatt at Baha Mar.

Days will be spent unwinding on the sun-drenched sands of Cable Beach, exploring the sparkling turquoise waters of the Atlantic, immersing yourself in the Bahamian culture at a bustling market or enjoying cool ocean breezes from the fairways of the Jack Nicklaus-designed TPC at Baha Mar. When the sun goes down, you can indulge in a diverse range of cuisine at more than 40 on-site restaurants and lounges before dancing the night away at an electrifying nightclub or testing lady luck in the largest casino complex in the Caribbean.

Set your sights on Baha Mar for the 2016 Convention, and join us for an unforgettable experience!

QUALIFICATIONS • 2016 MGA CONVENTION

Based on 2015 net PAP-R from 1/1/15 – 12/31/15

Producers – \$165,000*

Net PAP-R on fixed annuity premium equals 5.0% of total paid premium
(example: \$3,300,000 fixed annuity premium = \$165,000 net PAP-R).

Net PAP-R on Lincoln *MoneyGuard*[®] single and flexible premium policies are counted at 15% of total planned premium.

Please note: Producers registered with an outside broker-dealer and nonregistered representatives must qualify for the MGA Summit based and Convention on proprietary fixed life, Lincoln *MoneyGuard*, and proprietary fixed annuity business only. Business written in New York does not count toward MGA Summit and Convention qualification. All business must be placed in-force during our qualification period from January 1, 2015, through December 31, 2015. Please see the 2015 MGA Life and Annuity PREMIER PARTNERS program brochure for the definition of net PAP-R.

To receive this noncash award, a producer or manager must meet the above-mentioned requirements, hold a current contract, and be in good standing with Lincoln Financial Group at the time of the incentive.

MGA Summit qualifiers have the option of attending either the MGA Summit or an upgraded Convention, but not both.

*New producers who are appointed after April 1, 2015, can qualify for Convention 2016 with \$110,000 of net PAP-R between April 1, 2015, and December 31, 2015.

MGA Convention attendance is by invitation only and is nontransferable.

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