

PROFESSIONAL BIO



HELPING FINANCIAL ADVISORS **HELP THEIR CLIENTS.**

JIM BROWN

DISABILITY INCOME DIRECTOR

Advisors choose Jim Brown as their Disability Income Director for his honesty, integrity and communication. What this means to you is Jim brings a proactive, consultative approach to solving needs. In this way, he works with you to help protect income and assets of your clients and those who rely on them. Jim has over 20 years of experience in the financial services industry and almost 15 years of experience specific to disability insurance and related income and asset protection solutions. Jim graduated from Arizona State University and started his financial services career as a planner before ultimately transitioning into wholesaling positions, giving him a unique perspective from both sides of the desk. He previously served as President of Phoenix NAIFA. The real benefit when working with Jim is his reliability and the comfort in knowing that when he says he will do something, it will get done right and in the clients' best interest. Jim enjoys spending time with his family, cooking, eating, laughing and watching football. Go, Devils! He resides in Scottsdale, Arizona.